

## *Helping Manufacturers Count Their Way to Cost Savings and Confidence*

For manufacturers, inventory count is one of the most important – and elusive – numbers in their business. Always changing and highly susceptible to fraud and error, true inventory counts are often not discovered until the annual audit. Full inventory observations are costly and disruptive to your business and often expose problems after the damage is already done.

### **The Solution: Grassi's Cycle Count Services**

Grassi's Cycle Count services, provided by our Manufacturing & Distribution professionals, give you an accurate, real-time look at your inventory and alert you to issues before it's too late. Our customized packages include proactive monitoring, training and advisory services to prevent inventory inaccuracies that can lead to stockouts or backlog of sales orders, longer lead times and customer dissatisfaction. Features include:

- **Gap Analysis** – Find out where your inventory control procedures fall short of industry best practices so you can uncover opportunities to give your business a competitive edge. Our M&D advisors will help you identify inefficiencies and the root causes of inventory inaccuracies that are holding your business back from optimal performance.
- **Inventory Control** – Our professionals will take the findings of the gap analysis and make recommendations to improve your inventory control environment, which will result in significant cost-savings and operational enhancements. We guide you through the execution of these recommendations and the development of a reporting structure to maintain inventory control and multiply savings long-term.
- **Monitoring & Training** – Your Grassi advisor will participate in the first 3-6 cycle counts and monitor your team's performance. Our hands-on training of staff members teaches them how to conduct root-cause analysis, perform manual count cycle procedures, operate scanning equipment (if available) and adopt a "continuous improvement" mindset that will bring about meaningful change and profitable results for your organization.

All services are led by Grassi's team of former CFOs and Controllers who have had direct in-line responsibility for establishing and maintaining controls and driving continuous improvements at manufacturing entities. Your advisor will remain available to reassess cycle count processes as your business grows and new product offerings are added.

### **Early Adopter Program**

You have been selected to be part of the Cycle Count Early Adopter Program, which will allow you to enjoy these services at a significantly advantaged pricing arrangement. You will receive priority scheduling with our M&D advisors and be among the first to experience the power of our focus on your operations.

Save costs, create leaner processes and gain confidence in knowing your inventory counts are accurate and secure. Contact a Grassi advisor today to get started.



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